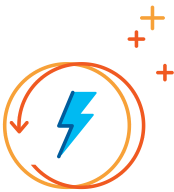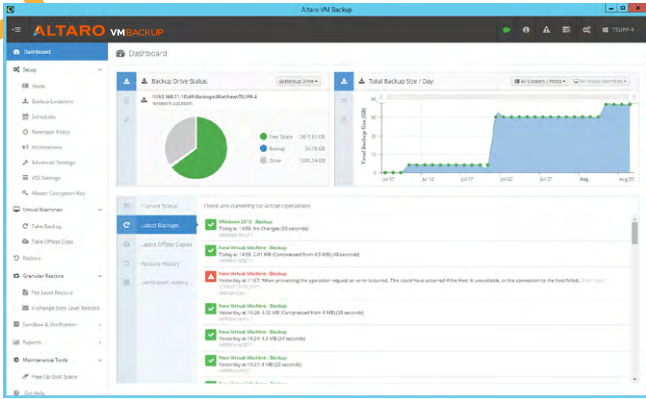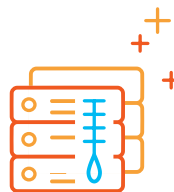# VM BACKUP
Hyper-V | VMware

The Virtual Backup solution built specifically for small and mid-market businesses.

Lightning-speed performance

Hassle-free and fast virtual machine backup in less than 15 minutes.

Best Storage Savings in the Industry

Lower storage requirements by over 65% with our **Augmented Inline Deduplication** technology.

Unbeatable Value

A highly capable VM backup solution without the budget drain.

Trying to find a backup solution for Hyper-V and VMware which you can rely on is a real challenge. You risk spending a huge chunk of your budget on software that is bloated with features you don't need, that is hard to manage, and impossible to get support on.

We believe in solid backup software that does what it says it will, is intuitive and easy to use, well-priced, and most of all offers outstanding support as part of the package. Altaro VM Backup is a full- featured, affordable backup solution for Hyper-V and VMware virtual machines, backed up by a personal support team that is determined to help you succeed in protecting your environment.

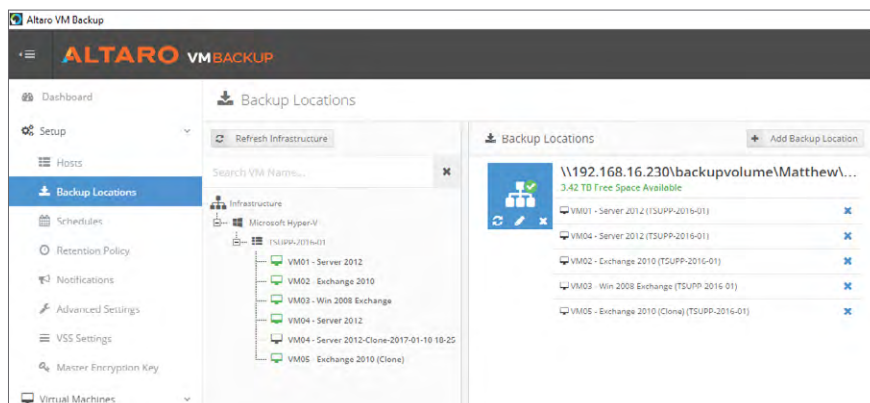Over 30,000 customers

Priced per host, not per socket

Praise winning support team

www.altaro.com   sales@altaro.com

ALTARO

Over 30,000 small and mid-market businesses trust Altaro to protect their Hyper-V and VMware virtual environments

Altaro VM Backup makes it easy to protect your Hyper-V and VMware virtual machines, but offers you advanced controls and the ability to create and execute a backup strategy you can rely on.

Backup

- **Augmented Inline Deduplication** - Reduce backup storage requirements on local/offsite locations, and significantly speed up backups
- **Concurrency** - Run more efficient backup operations, by allowing more VMs to be backed up at the same time
- Cloud Backup to Azure
- Backup Health Monitor
- Flexible Backup Scheduling
- Hot/Live Backups
- Offsite Backups over WAN/Internet
- Offsite Backups over LAN/Local Connection Including Drive Rotation and RDX devices
- Fast and small backups – compression
- Support for MS Hyper-V Clusters (CSV) and VMware vCenter
- Compression and military grade Encryption
- Retention Policies

Fast, Reliable Restores & Recovery

- **Boot from Backup** - Instantly boot any VM version from the backup location
- **Restore clones** - Can restore VMs to the same host but with a different name
- File Level Restore
- **Exchange Item-Level Restore** - Restore individual items from backed up VMs
- **Restore VMs to a different host**
- **Sandbox Restore & Backup verification** - Build and test a recovery plan to ensure you're covered when disaster strikes.
- Granular Restore
- Fast OnePass Restores

Full Control

- **Remote & central management console** - Full monitoring and management of all Altaro installations from a central console (This is different to our ground breaking Cloud Management Console – CMC, more info below)
- RESTful API
- Integration with Connectwise Automate (LabTech)

ALTARO VM BACKUP CLOUD MANAGEMENT CONSOLE

Altaro's ground-breaking Cloud Management Console (CMC) allows you to monitor & manage all your Altaro VM Backup installations from a single Cloud console.

Built for End Users, IT Resellers or MSPs, it offers:

- **Multi-tenancy:** Designed to monitor & manage multiple hosts, customers (if you're an IT Reseller) or sites.
- **Real-time status updates:** View live operation activity and backup results as they occur.
- **Manage your Backups/Restores:** Start backups & restore VMs, configure Backup Locations, Offsite Locations and Encryption Keys, Set Default Locations, and much more.
- **Access portal anywhere:** There is no need for VPNs to be on-site.
- **Access to Altaro VM Backup for MSPs program:** IT Resellers can manage their Altaro MSP subscription invoicing, billing, etc.

	STANDARD EDITION £330 per host	UNLIMITED EDITION £450 per host	UNLIMITED PLUS £650 per host	MSPs Pay per VM perMonth
Number of Virtual Machines that can be backed up and restored per host	5 VMs per Host	Unlimited VMs per Host	Unlimited VMs per Host	Unlimited VMs, cost is per VM not per host'
Indefinite/perpetual use of software	✓	✓	✓	Monthly subscription
Altaro Cloud Management Console A web based management tool to monitor and manage all installations from a single online console			✓	✓
Augmented Inline Deduplication		✓	✓	✓
Boot VM from Backup		✓	✓	✓
Support for MS Hyper-V Clusters (CSV) and VMware vCenter		✓	✓	✓
Exchange Item-Level Restore Restore individual items from backed up VMs		✓	✓	✓
Flexible Backup Scheduling	✓	✓	✓	✓
Hot/Live Backups Back up running VMs without having to stop them	✓	✓	✓	✓
Fast & Small Backups - Compression	✓	✓	✓	✓
ReverseDelta Incremental Backup Technology	✓	✓	✓	✓
Restore Clone Can restore VMs to the same Host but with a different name - i.e. does not overwrite existing VMs	✓	✓	✓	✓
Offsite Backups over WAN/Internet Connection – w/ WAN Acceleration	✓	✓	✓	✓
Remote & Central Management Console	✓	✓	✓	✓
Military Grade (AES) Encryption of Backups	**Offsite Only**	**Offsite & Local Backups**	**Offsite & Local Backups**	**Offsite & Local Backups**
File Level Restore	✓	✓	✓	✓
Restore VMs to a different host	✓	✓	✓	✓
Sandbox Restore - Backup verification Build and test a recovery plan to ensure you're covered when disaster strikes	✓	✓	✓	✓
Priority Technical Support	✓	✓	✓	✓

Altaro VM Backup boasts best-of-breed augmented inline deduplication technology that significantly speeds up backups and reduces storage requirement, Boot from Backup, which makes it possible to boot any VM version from the backup location instantly, without affecting its integrity and much more.

The latest version of our backup solution supports Hyper-V hosts running Windows Server 2016, and features many innovations that make it even lighter, run faster, and deliver better performance for small- to medium-sized businesses specializing in backup for virtualized environments.

It's easy and fast to set up a solid backup strategy for your organization. Simply install the software and start your first VM backup in under 15 minutes. You don't need to be an expert to use VM Backup, you don't need any additional software to run it, and pricing is just as straightforward.

Hassle-free and effective

Unbeatable Value

Outstanding Support

Satisfied clients

Microsoft

PEUGEOT

xerox

SEIKO

amazon

THOMSON REUTERS

> " I have looked at Dell AppAssure, Symantec Backup Exec, Veeam Backup, Acronis, Overall, yours is just as good if not better, much more simple (and I like simple), and did I mention you have the best price also?

David Owen, IT Manager, The McNeely Companies

> " Altaro VM Backup is the best backup software I have ever used, you can go from downloading it to having a backup ready in 10 minutes. The support desk have been great, they answered any question quickly and effectively.

Simon Gay, Technical Consultant, Sicon Ltd.

30 day trial available at www.altaro.com/download

ALTARO

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vmware PARTNER
TECHNOLOGY ALLIANCE

Microsoft Partner
Gold Application Development

Authorized Partner